

NOTES

Chapter 1: The Communion of Giving and Receiving

1. Daniel Watts, *Every Generation Ministries*; first ministry leader I coached, First Fruit Institute, 2010.
2. Henri Nouwen, *A Spirituality of Fundraising* (Nashville, TN: Upper Room Books, 2011), 52.
3. Dwight Gibson, former US Director of World Evangelical Alliance, face-to-face conversation, Newport Beach, California, 2003.
4. Brian Stiller, *From Jerusalem to Timbuktu: A World Tour of the Spread of Christianity* (Downers Grove, IL: InterVarsity Press, 2018), 2.
5. “Christianity in its Global Context, 1970–2020: Society, Religion, and Mission,” Center for the study of Global Christianity, 7, June 2013, Gordon-Conwell Theological Seminary, <https://www.gordonconwell.edu/ockenga/research/documents/ChristianityinitsGlobalContext.pdf>.
6. Philip Jenkins, *The Next Christendom: The Coming of Global Christianity* (London: Oxford University Press, 2011), 1–3.
7. Roger Steer, *J Hudson Taylor, A Man in Christ* (Wheaton, IL: Harold Shaw Publishers, 1993), 316.

Chapter 2: Living Stones: The Foundation of Sustained Interdependence

1. Steve Corbett & Brian Fikkert, *When Helping Hurts* (Chicago: Moody Publishers, 2009).
2. A dialogue between Brian Fikkert of the Chalmers Center and Rob Martin of the First Fruit Institute, facilitated by Brad Smith of the Bakke Graduate University, “When Helping Hurts—When Money Helps” (Christian Leadership Alliance, Member Online Magazine, Spring 2018).
3. Statistics presented by Todd Johnson, Director of the Center for the Study of Global Christianity at Gordon-Conwell Theological Seminary (Lausanne Resource Mobilization Working Group meeting, Atlanta, 2007).

Chapter 3: Trust and Accountability: Fruitful Giving and Receiving at the Foot of the Cross

1. Alexander Chow, “The Remarkable Story of China’s ‘Bible Women,’” *Christianity Today*, March 16, 2018, <https://www.christianitytoday.com/history/2018/march/christian-china-bible-women.html>.
2. ECFA.org, “ECFA History,” <http://www.ecfa.org/content/generalbackground>.
3. The Lausanne Standards are a set of guidelines that lead givers and receivers through a simple process to achieve a true communion of giving and receiving.
4. “The Lausanne Standards,” <http://www.lausanne.org/content/the-lausanne-standards>.

Chapter 5: Faith: Relying on God for His Provision

1. Roger Parrott, *The Longview: Lasting Strategies for Rising Leaders* (Colorado Springs, CO: David C. Cook, 2009).

Chapter 6: Excellence That Leads to Effective Giving and Receiving

1. Quote heard by Rob Martin at a presentation given in person by John Stott of Corinthians 8 & 9 entitled “Ten Principles of Christian Giving” at The Gathering in San Diego, CA, 1998.
2. John Stott, *The Grace of Giving, Money and the Gospel* (Peabody, MA: Hendrickson Publishers Marketing, LLC, 2004).

Chapter 12: The Orbit: The Accountability Effect on Giving and Receiving

1. One good way to understand this concept is to study what’s known in organizational leadership as “S-curves.” Two good books—*The Age of Paradox* by Charles Handy and *Jumping the S-Curve* by Paul Nunes and Tim Breene—have helped me.
2. Roger Parrott outlines this process in his book *The Longview: Lasting Strategies for Rising Leaders* (Colorado Springs, CO: David C. Cook, 2009), 141–51. Something I heard him say sticks in my mind: “I often get asked: How do I know we’re providing a quality Christian education here at Belhaven University? I have only a less than satisfactory answer: Come back to the fifty-year reunion of this graduating class and ask each person how their four years here impacted them as followers of Christ in their jobs and marriages. Otherwise, we just do the best we can every year.” That’s taking the long view while implementing tight short-term planning and evaluations.

Chapter 13: Discovery: Finding Those Who May Join Your Work

1. ECFA, www.ecfa.org.

Chapter 14: Acquisition: Communicating to Raise and Give Money

1. Jim Killam and Lincoln Brunner, *Go Tell It: How and Why to Report God’s Stories in Words, Photos, and Videos* (Chicago: Moody Publishers, 2014).

Chapter 15: Nurturing: Sustaining a Giving and Receiving Partnership

1. Chalmers Center, <https://chalmers.org>.